

A Louisiana native with a deep-rooted competitive spirit, Clement joined NavSav as a producer and quickly distinguished himself through his high-volume sales and unwavering passion for helping clients find the best insurance solutions. Prior to joining NavSav, Clement began his career at a captive agency, where he learned the foundational aspects of the insurance industry. However, he soon discovered a shared vision with NavSav, aligning with the company's goals for continuous growth, disciplined execution, and pursuit of excellence.

In his new role as MAL, Clement will not only continue his sales efforts but also work closely with team members across multiple agencies to ensure that each individual reaches their full potential. He will maintain a strong, client-focused approach, ensuring the highest standard of service and upholding the values for which NavSav is known.

"My family and faith drive me every day," says Clement. "I love anything competitive—sports, MMA, and I'm excited to channel that energy into leading our teams, guiding our clients, and supporting NavSav's continued growth. I look forward to what the future holds." NavSav CEO Brent Walters adds, "CJ has been an exemplary producer and a natural leader from day one. We are proud to recognize his achievements with this promotion, which embodies NavSav's philosophy of cultivating talent from within. CJ's enthusiasm, work ethic, and commitment to excellence make him an invaluable asset to our organization."

Clement's promotion underscores NavSav's focus on strategic growth and its unwavering commitment to empowering its workforce to achieve their personal and professional goals.

For more information on NavSav and its services, visit [navsav.com](https://nam10.safelinks.protection.outlook.com/?url=http%3A%2F%2Fnavsav.com%2F&data=05%7C02%7Ckendra%40navsav.com%7C6e7fa6f2e575468b849d08dd420a6b8f%7Cbeacddc5ed50438bbb38b6a7ff24c8d2%7) (<https://nam10.safelinks.protection.outlook.com/?url=http%3A%2F%2Fnavsav.com%2F&data=05%7C02%7Ckendra%40navsav.com%7C6e7fa6f2e575468b849d08dd420a6b8f%7Cbeacddc5ed50438bbb38b6a7ff24c8d2%7>)

About NavSav

NAVSAV INSURANCE is a family of independent insurance agencies shaking up the insurance industry by saying goodbye to limited products and providing customers high-quality, affordable alternatives from higher rates. We are an innovative company built by industry leaders with decades of experience and success on both sides of the business. At NavSav, we believe everyone has the right to be valued, supported, and part of a collaborative environment. We provide our agents and their clients with options to fit their personalized needs. We've partnered with over 150+ carriers to ensure remarkable service and coverage. We navigate through all the options to find our clients savings. As independent insurance advisers, we work for our customers and deliver an unprecedented insurance experience. We research more coverage and price options than any other company in the market and are able to discover the best protection and value for your needs. Visit us at [Navsav.com](https://navsav.com) for more information.



USA, January 30, 2025

Navigating New Ground; New Acquisition, First Services Insurance

NavSav Insurance Welcomes First Services Insurance to Its Expanding Family of Agencies Across North America

January 30, 2025 – In a strategic move towards its continued expansion, NavSav Insurance, announces the addition of First Services Insurance in San Angelo, TX to its growing list of agencies adding to its presence across North America.

NavSav Insurance has carved a niche for itself in the competitive insurance landscape, recently achieving an extraordinary milestone of a half-billion in premium. This achievement not only underscores the company's robust growth strategy but also highlights the bright future that awaits.

"The addition of First Services Insurance into the NavSav family represents our continued growth. We are thrilled to welcome their exceptional team into our fold, as we believe their expertise will significantly contribute to our collective success," remarked Brent Walters, CEO of NavSav Insurance.

Under the leadership of CEO Brent Walters, NavSav's trajectory has been nothing short of impressive. The company has soared to new heights, recently advancing 10 places to rank #54 in the Insurance Journal's top 100 Insurance Agencies in North America – a remarkable ascent from its debut position at #99 in 2020. Such a leap is a testament to the relentless pursuit of excellence and innovation at NavSav Insurance.

The company has consistently been acknowledged for its commitment to fostering a positive and inclusive work environment. For the second consecutive year, NavSav Insurance has been recognized by Great Place to Work and has also been celebrated as the best place for working parents. These accolades reflect the company's dedication to creating a nurturing and supportive workplace, emphasizing the well-being and growth of its employees.

As NavSav Insurance embarks on this new chapter with First Services Insurance, CEO Brent Walters expresses unwavering optimism, stating, "This is just the beginning for NavSav. The future is promising, and we are ready to soar even higher with First Services Insurance. Additions of agency's like First Services Insurance reinforces NavSav's commitment to excellence, innovation, and community.



USA, January 23, 2025

Navigating New Ground; New Acquisition, True Insurance Agency

NavSav Insurance Welcomes True Insurance Agency to Its Expanding Family of Agencies Across North America

January 23, 2025 – In a strategic move towards its continued expansion, NavSav Insurance, announces the addition of True Insurance Agency in Hamlin, TX to its growing list of agencies adding to its presence across North America.